

## **Bon Secours Mercy Health (BSMH)** Retiree Health Plans

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## Introduction



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- Currently serves as Ohio State President for the National Association of Benefits and Insurance Professionals, NABIP
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**Understanding Medicare** 

About Medical Mutual

**BSMH** Retiree Health Plans Overview

BSMH Retiree Heath Plans vs Other Medicare Options

How to Enroll in Your BSMH Retiree Health Plans

**Questions and Answers** 



# **Understanding Medicare**



## What is Medicare?

## Who is it for?

Federal health insurance program administered by the Centers for Medicare & Medicaid Services (CMS)

- Age 65 or older
- Under 65 with disabilities
- Of any age with End-Stage Renal Disease (ESRD)



## **How Original Medicare Works**



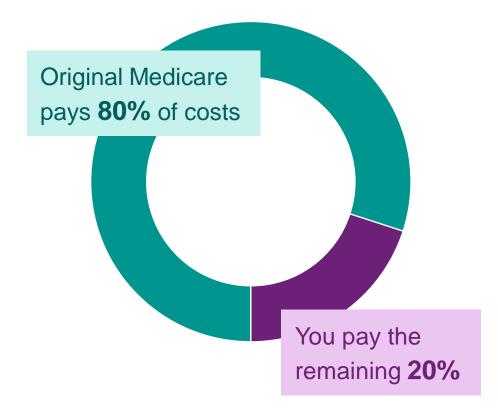
Part A Hospital insurance



### **Enrolling in Medicare:**

Some people get Part A and Part B automatically, while others may have to sign up for it. In most cases, it depends on whether you are getting Social Security benefits.

# Typical costs for covered healthcare services:





### **Parts of Medicare**



**Part A** Hospital insurance



Part B Medical insurance



**Part C** Medicare Advantage (MA)



Part D Prescription Drug Plan (PDP)

Covers inpatient hospitalization, skilled nursing, home health and hospice care

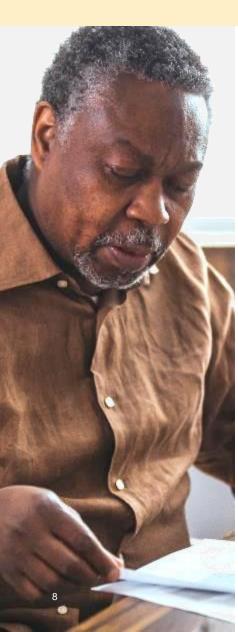
Covers outpatient services (e.g., doctor visits), durable medical equipment, lab tests and preventive care Includes Part A and Part B coverage, and some plans offer prescription drug coverage and may include extra benefits, like dental and vision Covers costs of prescription drugs and may help lower prescription drug costs





## **Understanding Your Medicare Options**

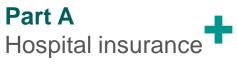
## Option 1



Original Medicare

You can add





Part B Medical insurance

Medicare Supplement Insurance plans (Medigap) are sold by private insurance companies and are secondary to Medicare. These policies don't offer prescription drug coverage and must be purchased separately



**Part D / Rx drug coverage** is also known as a Prescription Drug Plan (PDP)

- Must be purchased from private insurance carriers
- Can be included in a Medicare Advantage plan or be sold as a stand-alone plan
- If you don't sign up for Part D when you're first eligible, you may have to pay a Late Enrollment Penalty (LEP)



## **Understanding Your Medicare Options**



### Medicare Advantage, or Part C, combines the benefits of Original Medicare...

Original Medicare





...and often also include:



Medicare Advantage plans (like those from Medical

BSMH Retiree Health Plan includes all these features

Mutual) offer another way to get Medicare coverage

Medicare Advantage plans are **contracted with Medicare** and must provide coverage that is the same as, or better, than what Original Medicare provides

 When you enroll in a Medicare Advantage plan with Medical Mutual, you receive Part A and Part B – as well as prescription drug coverage and other benefits such as vision, dental and hearing coverage – through us.



# About Medical Mutual







## **Why Choose Medical Mutual**

Affordable Healthcare + Extras That Matter



Quality + Service You Can Count On



**Commitment to Ohio Communities** 



## **High-quality Health Plans**



We earned 4.5 Stars on our Medicare Advantage plans in 2024. This means our members have access to high-quality healthcare providers and excellent customer service.

### **Our 2024 Medicare Advantage® Star Ratings**

- $\star$   $\star$   $\star$   $\star$   $\star$   $\star$   $\star$  Overall Star Rating
- $\star \star \star \star \star \star$  Customer Service
- $\star$   $\star$   $\star$   $\star$   $\star$   $\star$  Getting Needed Care

 $\star$   $\star$   $\star$   $\star$   $\star$   $\star$  Getting Appointments and Care Quickly

**Top-rated, local customer service** 

Our top-rated customer service team is based in Ohio. They earned 5 out of 5 stars from Medicare in 2024!



## **Plans by Ohioans, for Ohioans**

# **89** years of experience as a trusted insurer

As a mutual company, our focus is entirely on our members—we don't answer to Wall Street analysts or pay dividends to investors



# Our employees live and work right here in Ohio

We design our Medicare Advantage plans with feedback from people like you



# Committed to Ohio communities

**232,582** meals provided to food banks

### 421

total grants awarded to nonprofits

**Commitment to Ohio** 

\$200,000+

awarded in scholarships

#### 6,000

volunteer hours logged by employees each year\*



\*2022 Medical Mutual Community Report

# BSMH Retiree Health Plan Overview

## **Plans and Benefits**



## **Retiree Health Plan Options**

#### **BSMH Advantage Plus PPO BSMH Advantage PPO Monthly Premium: \$0** Monthly Premium: \$32.46 What's Included: What's Included: Medical Coverage: Medical Coverage: **Extra Benefits:** Medicare Part A Dental Medicare Part A 10 Medicare Part B Medicare Part B Qß Vision Qß $\bigcirc$ Drug Coverage: **Drug Coverage:** 9 Hearing Medicare Part D Medicare Part D ...) Wellness Programs

Plans are identical except Plus includes supplemental benefits and a low monthly premium.



Medical	Bon Secours Mercy Advantage PPO Monthly Premium: \$0			Bon Secours Mercy Advantage Plus PPO Monthly Premium: \$32.46		
Coverage						
	BSMH Providers	Non-BSMH Providers	Non-Network	BSMH Providers	Non-BSMH Providers	Non-Network
Deductible*	\$1,2	250*	\$2,000*	\$1,250*		\$2,000*
Maximum Out-of- pocket	\$5,000	\$5,000	\$11,000	\$5,000	\$5,000	\$11,000
РСР	\$0	\$5	\$10	\$0	\$5	\$10
Specialist	\$0	\$50	\$55	\$0	\$50	\$55
Podiatry	\$0	\$50	\$55	\$0	\$50	\$55
Occupational Therapy	\$0	\$50	\$55	\$0	\$50	\$55
Physical Therapy	\$0	\$50	\$55	\$0	\$50	\$55
Inpatient	\$0 (Days 1-5)	\$350 (Days 1-5)	40%	\$0 (Days 1-5)	\$350 (Days 1-5)	40%
Outpatient (Surgical)	\$0	\$340	\$400	\$0	\$340	\$400
Diagnostic (CT / MRI / PET)	\$0 / \$0 / \$0	\$100 / \$175 / \$175	40%	\$0 / \$0 / \$0	\$100 / \$175 / \$175	40%
ER	\$90	\$90	\$90	\$90	\$90	\$90
Urgent	\$40	\$40	\$40	\$40	\$40	\$40
Diabetic Supplies	\$0	20%	20%	\$0	20%	20%

\*Note: All benefits apply after deductible except for preventive services. In-network Medicare Covered Preventive Services are covered at 100% with no cost to you.



## **Prescription Drug Coverage**

### **Formulary Tiers**

	Medical Mutual Part D Plan
Tier 1	Preferred Generic Drugs
Tier 2	Generic Drugs
Tier 3	Preferred Brand and Generic Drugs
Tier 4	Non-preferred Drugs
Tier 5	Specialty Drugs

### **Coverage Phases**

- Phase 1 Deductible
- Phase 2 Initial Coverage
- Phase 3 Coverage Gap
- Phase 4 Catastrophic Coverage



## **Prescription Drug Coverage**

	Bon Secours Mercy Advantage PPO	Bon Secours Mercy Advantage Plus PPO	
	Monthly Premium: \$0	Monthly Premium: \$32.46	
Deductible*	\$500*	\$500*	
МООР	\$7,400	\$7,400	
Preferred Network: Rx Copays	Retail 30-Day:	Retail 30-Day:	
Tier 1 / Tier 2 / Tier 3 / Tier 4 / Tier 5	\$5 / \$10 / \$20 / \$30 / \$100 Mail-Order 90-Day:	\$5 / \$10 / \$20 / \$30 / \$100 Mail-Order 90-Day:	
	\$0 / \$12 / \$37 / \$63 / N/A	\$0 / \$12 / \$37 / \$63 / N/A	
Standard Network: Rx Copays	<b>Retail 30-Day:</b> \$10 / \$15 / \$25 / \$35 / \$100	<b>Retail 30-Day:</b> \$10 / \$15 / \$25 / \$35 / \$100	
Tier 1 / Tier 2 / Tier 3 / Tier 4 / Tier 5	<b>Mail-Order 90-Day:</b> \$25 / \$37 / \$63 / \$87 / N/A	<b>Mail-Order 90-Day:</b> \$25 / \$37 / \$63 / \$87 / N/A	

\*Note: All benefits apply after deductible.



## **Dental, Vision & Hearing Coverage**

	Bon Secours Mercy Advantage PPO		Bon Secours Mercy Advantage Plus PPO		
	Monthly Premium: \$0		Monthly Premium: \$32.46		
	In-network Non-Network		In-Network	Non-Network	
Dental	Not covered		30% - 50% coinsurance \$1,000 coverage for preventive & comprehensive	50% - 70% coinsurance \$1,000 coverage for preventive & comprehensive	
Vision	Not covered		\$250 eyewear allowance		
Hearing	Not covered		\$499/ \$699/ \$999 copay for hearing aids		



## **Dental, Vision & Hearing Coverage**



## Dental Benefits

- Preventive and comprehensive coverage
- \$0 Copay
  - 2 Cleanings/year
  - 1 Dental X-Ray/year
- 30% Coinsurance for restorative service and extractions
- Max coverage of up to \$1,000 per calendar year for select comprehensive and preventative dental services

### Vision Benefits

- Routine eye exam and contacts/glasses provided by EyeMed Insight Providers
- \$0 Copay for yearly exam
- \$250 allowance toward contact lenses or eyeglasses



- \$0 Copay for yearly exam (In or out-of-network)
  - 1 Routine hearing exam/year
- \$0 Copay for hearing aid fittingevaluation visit
- TruHearing-branded hearing aids
  - 1 per ear per year

\$499 Copay for each covered Standard hearing aid

\$699 Copay for each covered Advanced hearing aid

\$999 Copay for each covered Premium hearing aid



## **Wellness Benefits**



### Wellness Benefits

### 24-hour Nurse Line

 A clinical expert provides answers to health questions 24/7

### **Home Meals Program**

 Provides two meals a day for seven days after an inpatient hospital stay

### SilverSneakers® Fitness Program

 Access to 17,000+ facilities and a wide range of fitness classes

### **QuitLine (Tobacco Cessation)**

One-on-one coaching to develop a quit plan

### **WeightWatchers**<sup>®</sup>

 Discounted membership on Digital, Digital + Studio and WeightWatchers for Diabetes programs



## **Network: Ohio and Nationally**

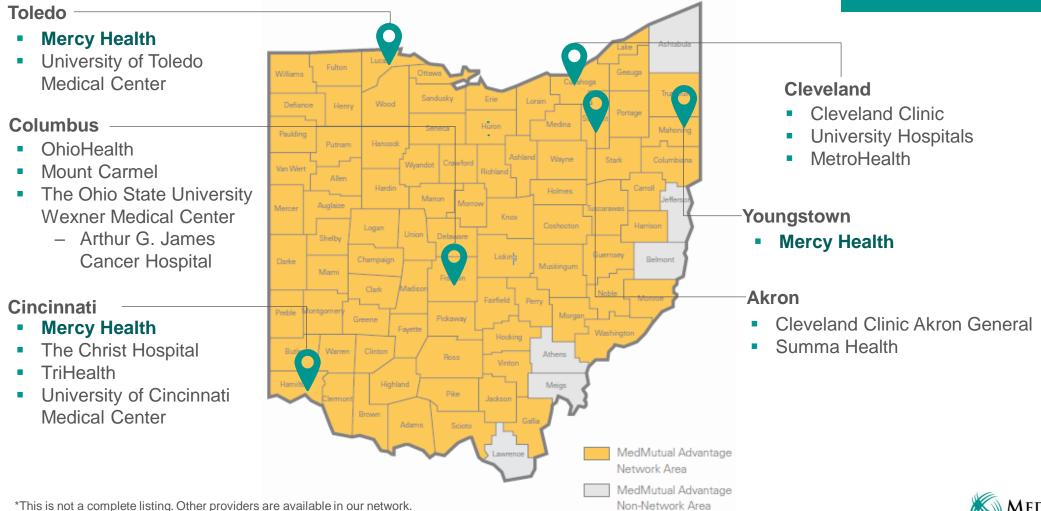


## **Medical Network: PPO**

### Major hospital systems in our network:\*

### PPO network spans 82 of Ohio's 88 counties

The counties not included are Ashtabula, Jefferson, Belmont, Athens, Meigs and Lawrence





## **Network Tiers**

Your Bon Secours Mercy Advantage Plus PPO plan categorizes providers into three tiers:

Tier One	Mercy Health (Preferred)	You experience the lowest possible copays and out-of-pocket costs.
Tier Two	In-network Non-Mercy (Standard)	You experience slightly higher copays and out-of-pocket costs than the preferred providers.
Tier Three	Out-of-Network	You experience higher copays and out-of-pocket costs than the preferred and standard providers.

#### Save when you use preferred Bon Secours Mercy Health providers

To make the most of your health benefits and take advantage of the lowest possible out-of-pocket costs, be sure to seek medical services from a preferred provider, if available. Availability is determined by these guidelines:

Primary Care Provider (PCP)	<i>If there are</i> Bon Secours Mercy Health PCPs accepting new patients within <i>five miles</i> of your permanent address, you must use those PCPs to receive the preferred-provider discounted rate.	accepting new patients within <b>five miles</b> , you can use any standard network PCP and
Health Specialist	<i>If there are</i> Bon Secours Mercy Health specialists accepting new patients within <b>10 miles</b> of your permanent address, you must use those specialists to receive the preferred-provider discounted rate.	

#### A Note on Referrals:

If a BSMH provider refers you to a non-BSMH provider, you will receive coverage at the Tier 1 level

#### What should I do if I can't find a nearby preferred provider?

If you are unable to find a preferred provider or specialist within the parameters listed above, please call Medical Mutual Customer Care toll free at 1-800-835-9001 (TTY 711). A Customer Care Specialist will help you find the nearest standard provider and make sure you receive the preferred-provider discounted rate.

For more information on how your tiered network applies, see chapter four of your Evidence of Coverage by visiting **MedMutual.com/MAGroup** and entering your group number, C37041.



## Nationwide Medical Coverage

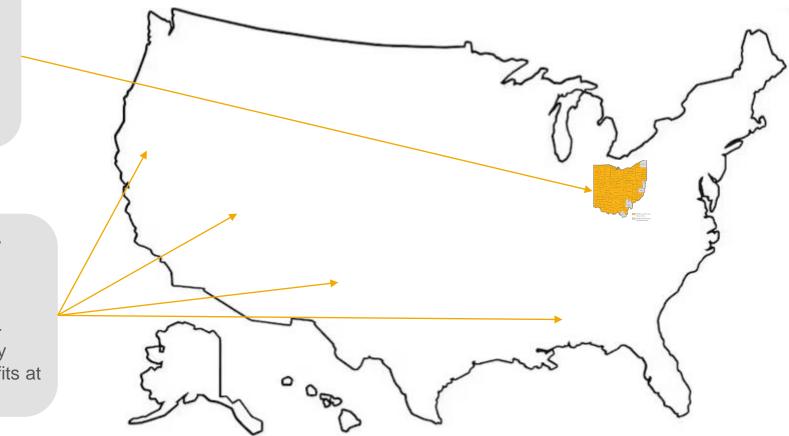
### BSMH Retiree Health Plans offer nationwide medical coverage with no non-network penalties

## Services incurred within 82-county network area

- Regular network rules apply
- Retirees must see network providers to receive Tier 1 and 2 benefits

#### Services incurred outside 82county network area

- National service area applies
- Retirees can see any Medicareeligible provider in in the country and always receive Tier 1 benefits at no additional cost







\*This is not a complete listing. Other providers are available in our network.

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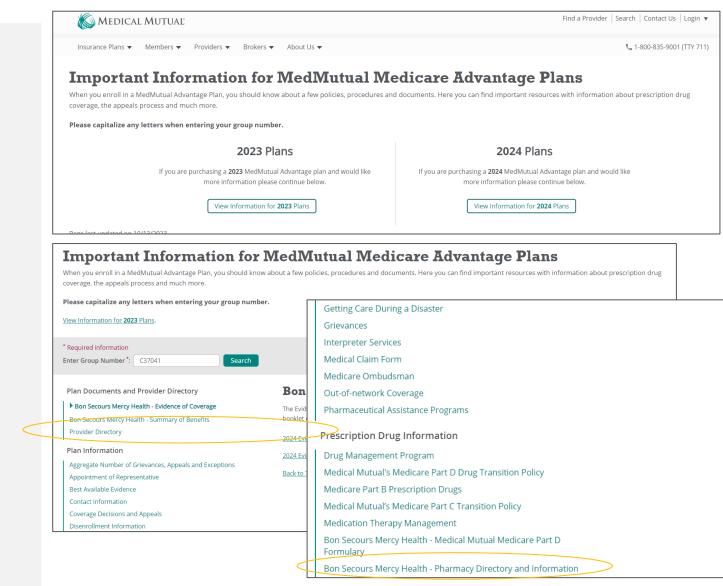


## **Find Network Providers and Pharmacies**



### Search the Provider and **Pharmacy Directories**

- View a full list of Tier 1 providers, as well as in-network retail and mail-order pharmacy options.
- Visit MedMutual.com/MAGroup
- Select 2024 Plans
- When prompted, enter the group number C37041
- Provider Directory: scroll down under Plan Documents and Provider Directory on the left side to Provider Directory
- Pharmacy Directory: scroll down under Prescription Drug Information on the left side to Bon Secours Mercy Health – Pharmacy **Directory and Information**



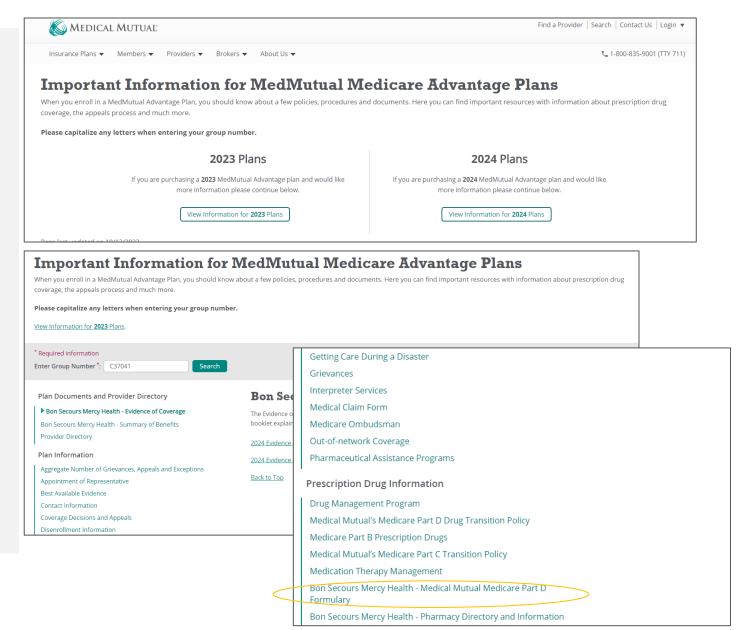


## See What You'll Pay for Covered Medication



### **Search the Formulary**

- We work with a team of healthcare providers to build our formulary, or list of covered drugs
- Visit MedMutual.com/MAGroup
- Select 2024 Plans
- When prompted, enter the group number C37041
- Scroll Down under Prescription Drug Information on the left side to Bon Secours Mercy Health – Medical Mutual Medicare Part D Formulary



## **BSMH Retiree Heath Plans vs Other Medicare Options**

### **Comparing Plan Options**

Options	Original Medicare	Medicare Supplement Plans	Individual Medicare Advantage Plans	Bon Secours Mercy Advantage PPO Plans
Lower monthly premiums				~
Lower out-of-pocket costs		~	~	~
Nationwide network				<ul> <li></li> </ul>
Medical benefits paid at 100% after deductible*		~		~
<b>Comprehensive coverage</b> (medical/drug/dental/vision/hearing/wellness)			~	~
Care management programs included			$\checkmark$	<ul> <li></li> </ul>
Ease of use (single point of contact for health insurance needs/one ID card)				~
Ohio-based customer service				<ul> <li></li> </ul>



## **Group Retiree Health Plans vs. Medicare Supplement**

### **Comprehensive Coverage**

### **BSMH** Retiree Health Plans

 Includes medical and drug coverage with options for dental, vision, hearing and wellness

### **Cost Savings**

### X Medicare Supplement

 Prescription drug, dental, vision, hearing and wellness not included

### **BSMH** Retiree Health Plans

- \$0 or low monthly premium
- Works similarly to a Medicare Supplement plan after the deductible is reached.
  - Once the medical deductible is reached, all medical services are covered at 100% except ER and Urgent care, which have reasonable copays.

### X Medicare Supplement

Monthly premiums can be hundreds of dollars



## Group Retiree Health Plans vs. Medicare Supplement (cont'd)

### Ease of Use

### BSMH Retiree Health Plans

- Medical Mutual is the single point of contact for all retiree questions or concerns
- One ID Card—no need to carry a Medicare card, insurance card, Rx card, etc.
- Includes programs to help coordinate care and manage chronic conditions

### X Medicare Supplement

- Retirees may need to coordinate with several entities such as Medicare, drug insurer, dental insurer, etc.
- May require multiple ID cards
- Programs to help coordinate care and manage health not included

### Nationwide Coverage with No Non-Network Medical Penalties

### BSMH Retiree Health Plans

- Nationwide medical coverage without network restrictions when seeking services from a Medicare-eligible provider outside of our 82county Ohio service area
- Nationwide pharmacy network with access to preferred and standard pharmacies throughout the country

### Medicare Supplement

Access to any Medicare-eligible provider nationwide

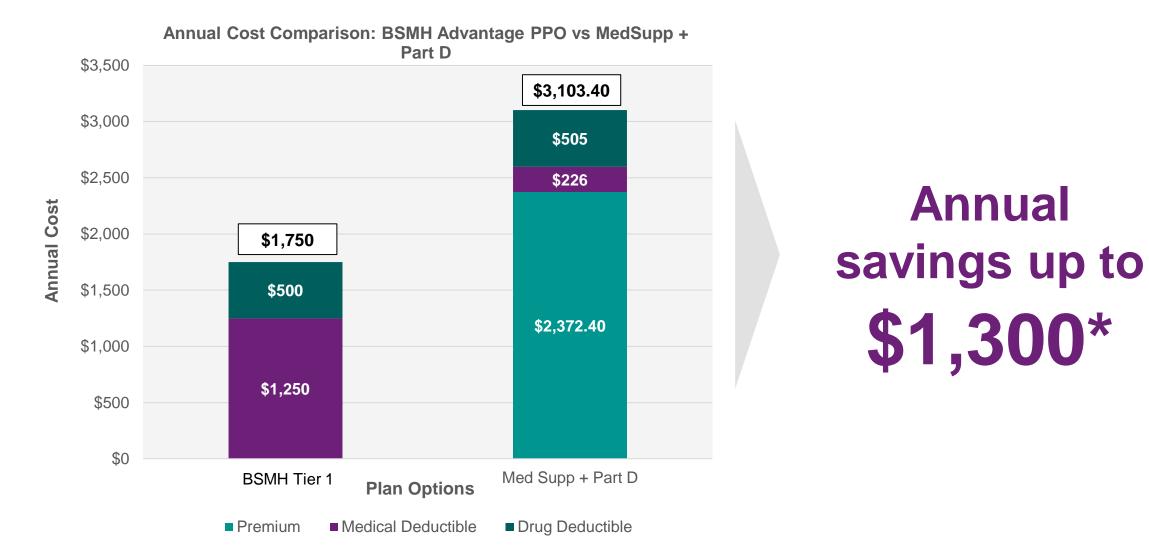


### **Benefits: BSMH Advantage PPO vs Med Supp + Part D**

	Advantage PPO		Med Supp + Part D Plan			
Benefits	Tier 1: BSMH Providers	Tier 2: Non-BSMH Providers	Plan G Standalone Part D Plan			
Medical (Parts A and B)						
Deductible	\$1,	250	\$226 (Part B ded)	Not Included		
MOOP	\$5,000	\$5,000	N/A	Not Included		
Inpatient Acute Services	\$0 (post-ded)	\$350 (post-ded)	\$0 (post-ded)	Not Included		
Outpatient Hosp Surgery	\$0 (post-ded)	\$340 (post-ded)	\$0 (post-ded)	Not Included		
PCP Office Visit	\$0 (post-ded)	\$5 (post-ded)	\$0 (post-ded)	Not Included		
Specialist Office Visit	\$0 (post-ded)	\$50 (post-ded)	\$0 (post-ded)	Not Included		
Urgent Care Visit	\$40 (post-ded) \$40 (post-ded)		\$0 (post-ded)	Not Included		
Emergency Room Visit	\$90 (post-ded)	\$90 (post-ded)	\$0 (post-ded)	Not Included		
Diabetic Supplies	\$0 (post-ded)	20% (post-ded)	\$0 (post-ded)	Not Included		
SNF Copay	\$0 (post-ded)	\$188 (post-ded)	\$0 (post-ded)	Not Included		
Drug (Part D)						
Deductible	\$5	00	Not Included	\$505		
MOOP	\$7,4	400	Not Included	\$8,000		
	Preferred	Preferred Network				
Tier 1 (30 day)	\$5 Retail, \$0 Mail (post-ded)		Not Included	\$1 Retail, \$0 Mail (post-ded)		
Tier 2 (30 day)	\$10 Retail, \$5 Mail (post-ded)		Not Included	\$8 Retail, \$0 Mail (post-ded)		
Tier 3 (30 day)	\$20 Retail, \$15 Mail (post-ded)		Not Included	\$35 Retail, \$35 Mail (post-ded)		
Tier 4 (30 day)	\$30 Retail, \$25 Mail (post-ded)		Not Included	50% Retail and Mail (post-ded)		
Tier 5 (30 day)	\$100 Retail, \$100 Mail (post-ded)		Not Included	25% Retail (post-ded)		
Monthly Premium	\$0		\$165*	\$32.70		



## **Cost: BSMH Advantage PPO vs. Med Supp + Part D**



\*Potential savings calculated considering plan premiums and deductibles comparing the Bon Secours Mercy Health retiree health plan, Medicare Supplement and Prescription Drug plans. Actual savings may vary based on plan selection and utilization.



## **Group Retiree Health Plans vs. Medicare Advantage**

### **Comprehensive Coverage**

### **BSMH** Retiree Health Plans

 Includes medical and drug coverage with options for dental, vision, hearing and wellness

### Medicare Advantage Plans

 Includes medical and drug coverage with options for dental, vision, hearing and wellness

### **Protection from High Out-of-Pocket Costs**

- **BSMH** Retiree Health Plans
  - \$0 or low monthly premium
  - Added protection from higher medical costs postdeductible than individual Medicare Advantage plans
    - Once the medical deductible is reached, all medical services are covered at 100% except ER and Urgent care
  - Added protection from higher drug costs with copays for higher tiers compared to coinsurance often seen with Medicare Advantage plans
  - A great option for retirees looking for more affordable Medicare Supplement-like coverage

### Medicare Advantage Plans

- Many Medicare Advantage plans have a \$0 or low monthly premium with out-of-pocket maximum protection, but members typically continue to pay copay or coinsurance amounts for care after the plan's deductible is met up to an out-of-pocket maximum amount
- Typical annual out-of-pocket maximums range from \$4,000-\$5,000 for Medicare Advantage plans
- Plans often include coinsurance for higher tier drugs



## Group Retiree Health Plans vs. Medicare Advantage (cont'd)

### Nationwide Coverage with No Non-Network Medical Penalties

### BSMH Retiree Health Plans

- Nationwide medical coverage without network restrictions when seeking services from a Medicare-eligible provider outside of our 82county Ohio service area
- Nationwide pharmacy network with access to preferred and standard pharmacies throughout the country

### X Medicare Advantage Plans

Members must seek care within the plan's network

### Ease of Use

### BSMH Retiree Health Plans

- Health plan is the single point of contact for all retiree questions or concerns
- One ID Card—no need to carry a Medicare card, insurance card,

Rx card, etc.

 Includes programs to help coordinate care and manage chronic conditions

#### Medicare Advantage Plans

- Health plan is the single point of contact for all retiree questions or concerns
- One ID Card—no need to carry a Medicare card, insurance card, Rx card, etc.
- Includes programs to help coordinate care and manage chronic conditions



## **Group Retiree Health Plans vs. Original Medicare**

### **Comprehensive Coverage**

### BSMH Retiree Health Plans

 Includes medical and drug coverage with options for dental, vision, hearing and wellness

### **Protection from High Out-of-Pocket Costs**

### BSMH Retiree Health Plans

 \$0 or low monthly premium w/ out-of-pocket maximum for protection against high medical costs

### **Ease of Use**

### BSMH Retiree Health Plans

- Medical Mutual is the single point of contact for all retiree questions or concerns
- One ID Card—no need to carry a Medicare card, insurance card, Rx card, etc.
- Includes programs to help coordinate care and manage chronic conditions

### X Original Medicare

 Prescription drug, dental, vision, hearing and wellness not included

X Original Medicare

No maximum out-of-pocket protection

### X Original Medicare

- Retirees may need to coordinate with several entities such as Medicare, drug insurer, dental insurer, etc.
- May require multiple ID cards
- Programs to help coordinate care and manage health not included



## **Group Retiree Health Plans vs. Original Medicare (cont'd)**

### Nationwide Coverage with No Non-Network Medical Penalties

### BSMH Retiree Health Plans

- Nationwide medical coverage without network restrictions when seeking services from a Medicare-eligible provider outside of our 82county Ohio service area
- Nationwide pharmacy network with access to preferred and standard pharmacies throughout the country

### ✓ Original Medicare

Access to any Medicare-eligible provider nationwide



# How to Enroll in the BSNIH Retiree Health Plans



Usit MedMutual.com/MercyRetiree



Complete the paper application in your pre-enrollment kit

Enrollment – Open Until Dec. 15 Coverage Begins Jan. 1, 2024

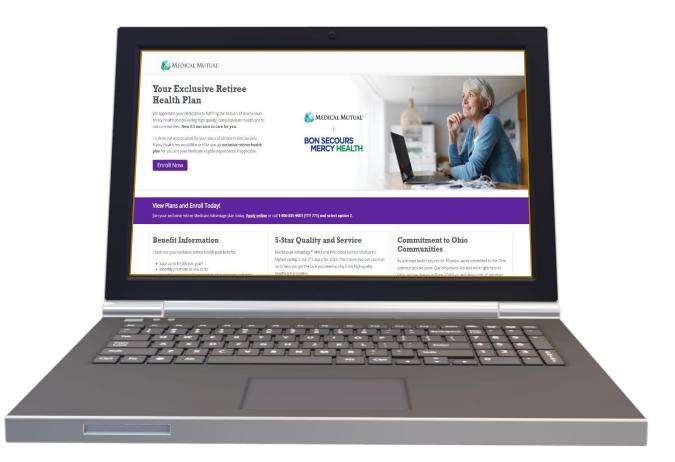


## **Helpful Information**



### Your one-stop shop for all BSMH Retiree Health Plan information

- Visit MedMutual.com/MercyRetiree
  - Find benefit information
  - Enroll online
- Visit MedMutual.com/MAGroup
  - Select 2024 Plans, when prompted, enter the group number C37041
  - View important plan documents





# Questions and Answers



# **Thank You!**



MedMutual Advantage plans are HMO and PPO plans offered by Medical Mutual of Ohio with a Medicare contract. Enrollment in a MedMutual Advantage plan depends on contract renewal. Every year, Medicare evaluates plans based on a 5-Star rating system. Out-of-network/non-contracted providers are under no obligation to treat Medical Mutual members, except in emergency situations. Please call our customer service number or see your Evidence of Coverage for more information, including the cost-sharing that applies to out-of-network services. Please note: our Nurse Line is not intended to replace the medical care or advice you receive from your doctor. If you have a medical emergency, you should always seek treatment at the nearest medical facility or call 911. For accommodation of persons with special needs at sales meetings, call 1-866-406-8777 (TTY 711 for hearing impaired). SilverSneakers is a registered trademark of Tivity Health, Inc. Medical Mutual of Ohio complies with applicable Federal civil rights laws and does not discriminate on the basis of race, color, national origin, age, disability or sex.

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